



Investor Relations Presentation

June 2021



Safe Harbor

This presentation has been prepared by Adaptive Biotechnologies Corporation (“we,” “us,” “our,” “Adaptive” or the “Company”) and is made for informational purposes only. The information set forth herein does not purport to be complete or to contain all relevant information. Statements contained herein are made as of the date of this presentation unless stated otherwise. This presentation shall not constitute an offer to sell or the solicitation of an offer to buy securities, nor shall there be any sale of these securities in any jurisdiction in which such offer, solicitation or sale would be unlawful prior to registration or qualification under the securities laws of any such jurisdiction.

This presentation contains “forward-looking statements” within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. These statements are intended to be covered by the “safe harbor” created by those sections. Forward-looking statements are neither historical facts nor assurances of future performance. Instead, they are based on our current beliefs, expectations and assumptions regarding the future of our business, future plans and strategies, our development plans, our preclinical and clinical results and other future conditions. In some cases, you can identify forward-looking statements by the following words: “may,” “will,” “could,” “would,” “should,” “expect,” “intend,” “plan,” “anticipate,” “believe,” “estimate,” “predict,” “project,” “potential,” “continue,” “ongoing” or the negative of these terms or other comparable terminology, although not all forward-looking statements contain these words. All statements, other than statements of historical facts, contained in this presentation are forward looking statements, including statements regarding the ability to map adaptive immune responses to target disease states, the ability to leverage any such findings to advance solutions to diagnose, treat and prevent infectious diseases; regarding our future financial or business performance, conditions, plans, prospects, trends or strategies and other financial and business matters; our current and prospective products and product candidates, including clonoSEQ, immunoSEQ and T-Detect products; discovery and development of neutralizing antibodies, FDA clearance or authorization of any products; planned non-IDE clinical studies, clinical trials and preclinical activities, research and development costs, current and prospective collaborations; the estimated size of the market for our products and product candidates; the timing and success of our development and commercialization of our anticipated product candidates; the availability of alternative therapies for our target markets; and the other risks and uncertainties described in our filings with the Securities and Exchange Commission including the Risk Factors and Management’s Discussion and Analysis of Financial Condition and Results of Operations sections of our most recently filed Quarterly Reports on Form 10-Q and our Annual Report on Form 10-K, including our most recent Annual Report on Form 10-K filed on February 24, 2021. Although we believe the expectations reflected in such forward-looking statements are reasonable, we can give no assurance that such expectations will prove to be correct. Risks and uncertainties could cause actual results to differ materially from those expressed in our forward-looking statements. Accordingly, readers are cautioned not to place undue reliance on these forward-looking statements. Except as required by applicable law, we do not plan to publicly update or revise any forward-looking statements contained herein.

Certain information contained in this presentation relates to or is based on studies, publications, surveys and other data obtained from third-party sources and the Company’s own internal estimates and research. While the Company believes these third-party sources to be reliable as of the date of this presentation, it has not independently verified, and makes no representation as to the adequacy, fairness, accuracy or completeness of, any information obtained from third-party sources. In addition, all of the market data included in this presentation involves a number of assumptions and limitations, and there can be no guarantee as to the accuracy or reliability of such assumptions. Finally, while we believe our own internal research is reliable, such research has not been verified by any independent source.

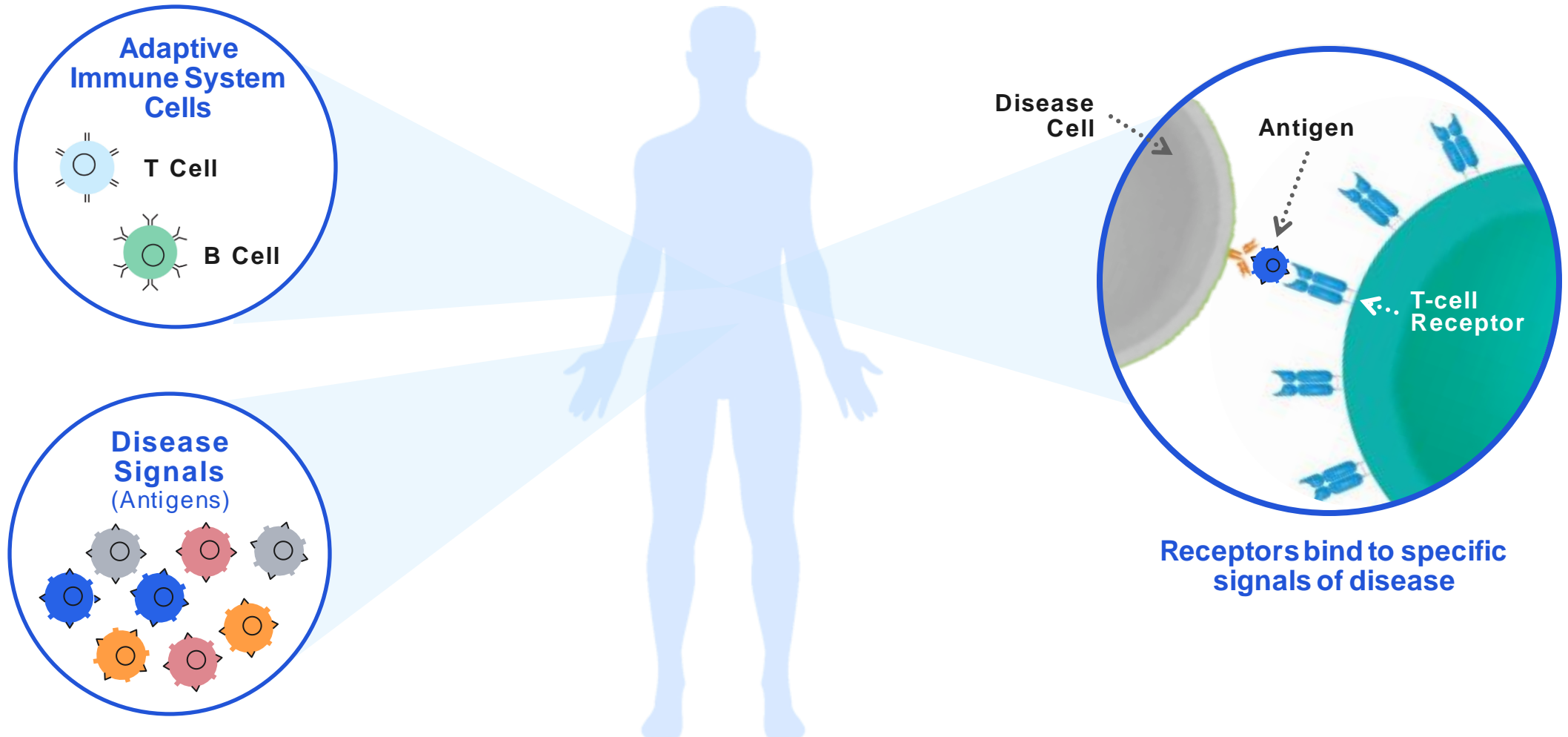
Our Mission

Translate the genetic language of the adaptive immune system into clinical products to diagnose and treat disease

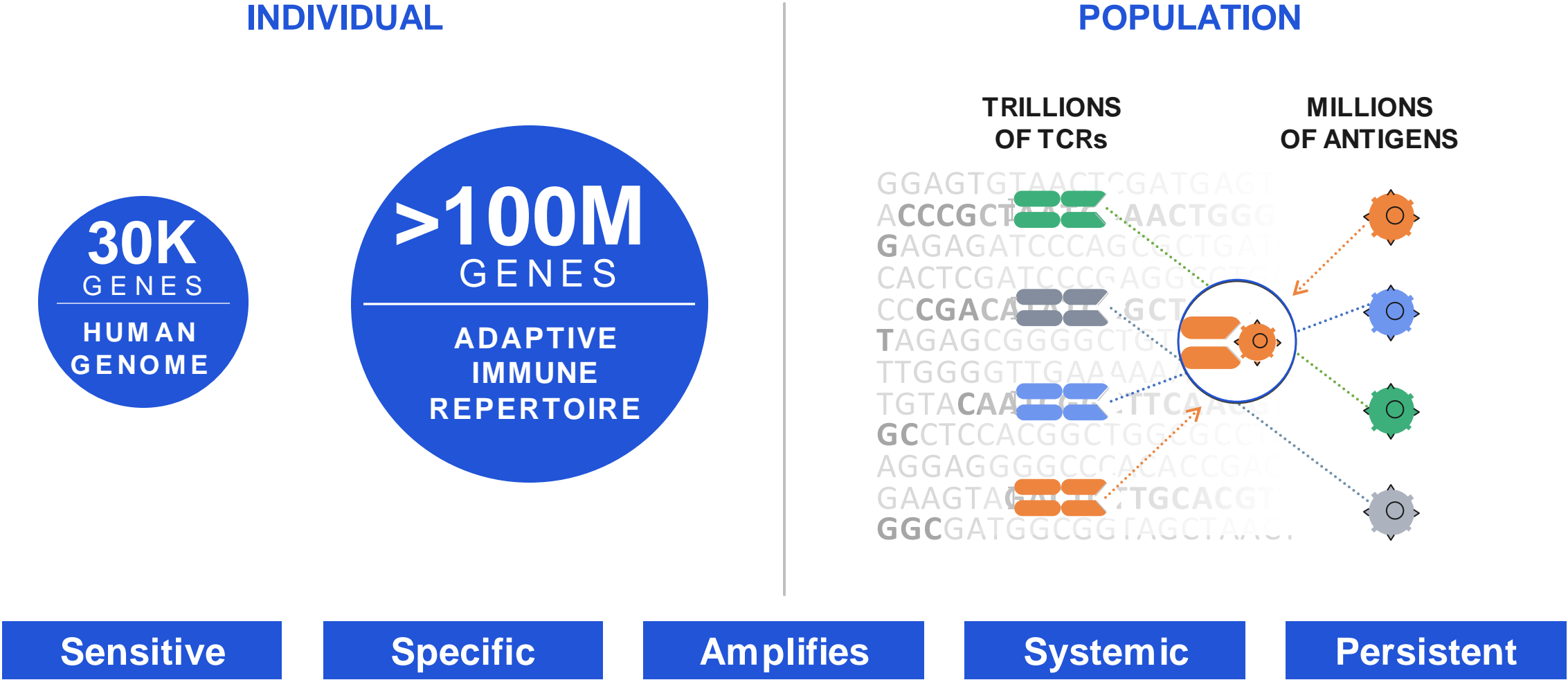
- Founded in 2009
- NASDAQ listed 2019 (ADPT)
- 700+ employees
- 700+ publications to date



The Immune System Detects & Treats Most Diseases in the Same Way

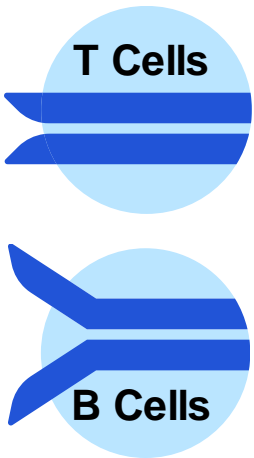


Revealing its massively diverse genetic code may transform medicine



At Adaptive, we use the immune system as our source code

IMMUNE SYSTEM



GENETICS



DATA



IMMUNE MEDICINE



**Research,
Diagnostics,
Drug Discovery**

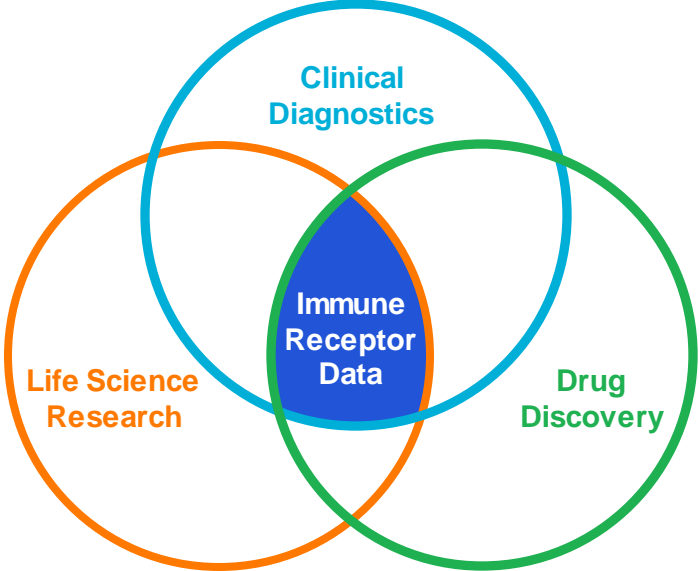
One of the largest clinical applications of genomics

We translate the genetics of the immune system into clinical products

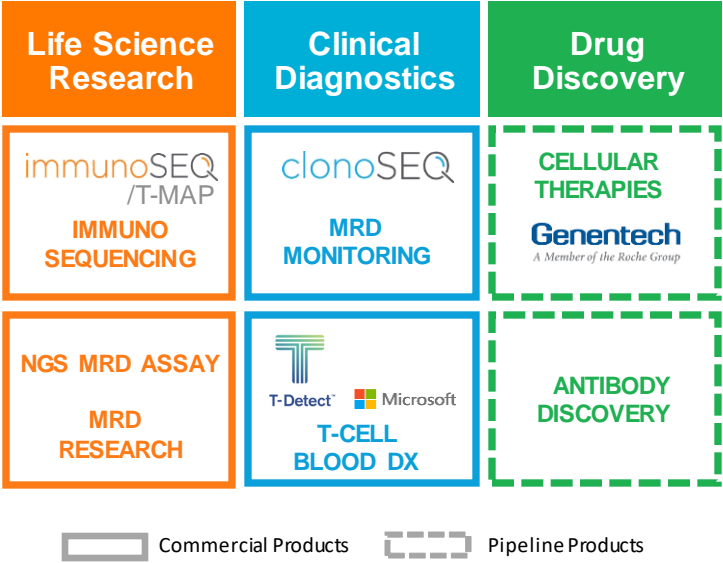
“One” Immune Medicine Platform



Synergistic Data Interplay



Immune Medicine Products

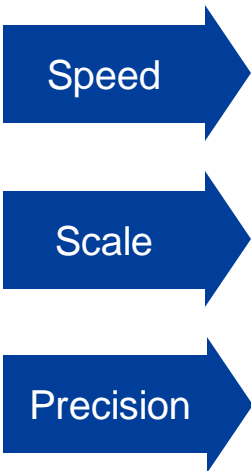
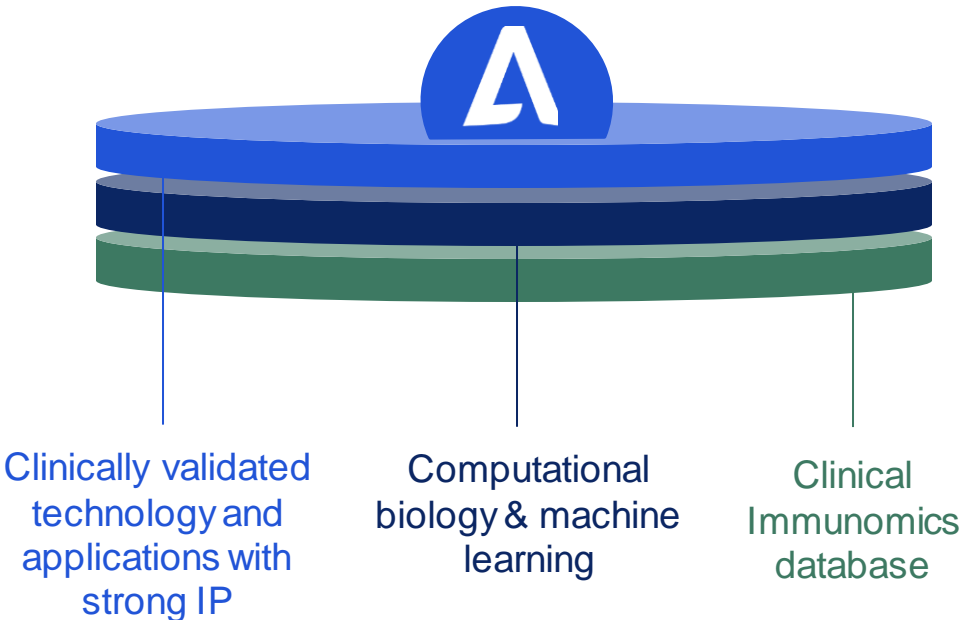


clonoSEQ® is available as a FDA-cleared in vitro diagnostic (IVD) test service provided by Adaptive Biotechnologies to detect minimal residual disease (MRD) in bone marrow samples from patients with multiple myeloma or B-cell acute lymphoblastic leukemia (B-ALL) and blood or bone marrow from patients with chronic lymphocytic leukemia (CLL). clonoSEQ is also available for use in other lymphoid cancers as a CLIA-validated laboratory developed test (LDT) service. For important information about the FDA-cleared uses of clonoSEQ including test limitations, please visit [clonoSEQ.com/technical summary](https://clonoSEQ.com/technical-summary).

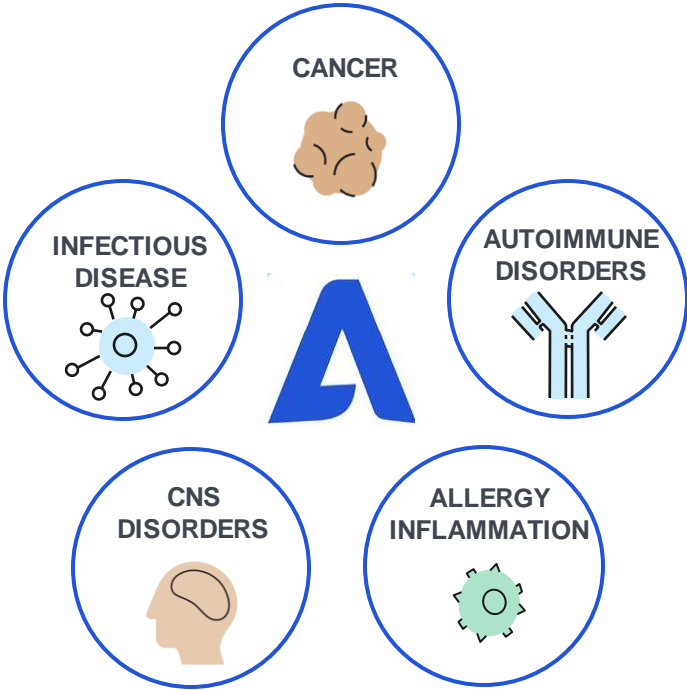
T-Detect™ COVID is authorized for emergency use under an Emergency Use Authorization to confirm recent or past COVID-19 infection. It is not FDA cleared or approved. immunoSEQ® and immunoSEQ® T-MAP™ COVID are for Research Use Only. Not for use in diagnostic procedures.

Uniquely positioned as an immune medicine product development engine

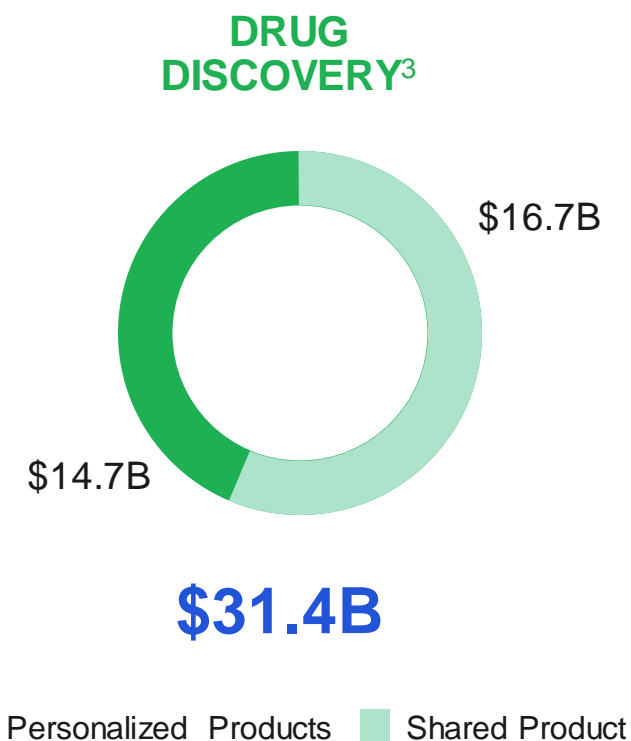
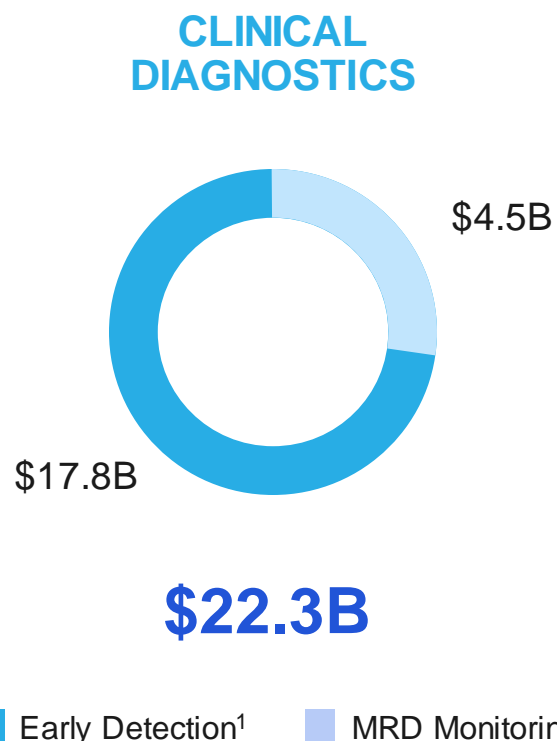
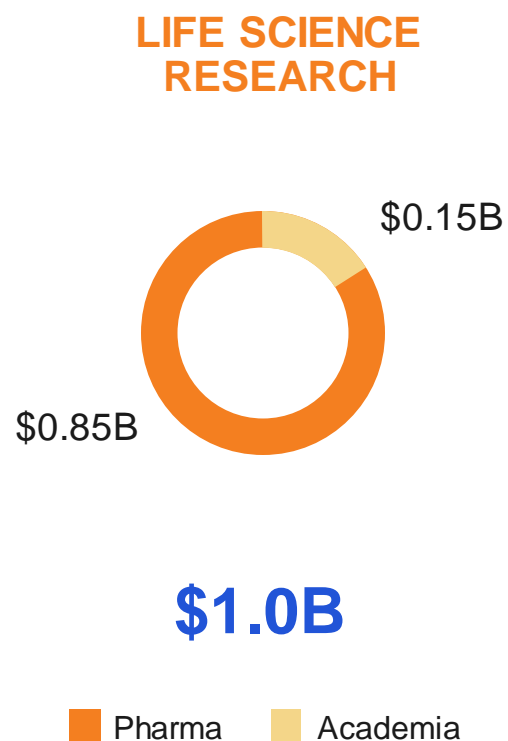
Moats Around our Platform



Potential for Broad Clinical Applications



~54B+ addressable market breaks down across 3 product areas



¹ Illustrative TAM for early detection includes 3 potential areas: ovarian cancer testing for high-risk women who are BRCA-mutation positive or who have been diagnosed or treated for breast cancer, celiac disease testing for people who have undiagnosed gastrointestinal symptoms or who are first-degree relatives of people with a confirmed celiac diagnosis, and testing for acute and chronic Lyme disease. Addressable market estimate does not include COVID-19 testing.

² MRD monitoring in ALL, MM, CLL, and NHL globally. Assumes 2-4 MRD tests per treatment cycle depending on indication and geography.

³ Drug discovery includes product candidates in development as part of our worldwide collaboration and license agreement with Genentech and does not include COVID-19 product candidates in development.



**Life Science
Research**

immunoSEQ®

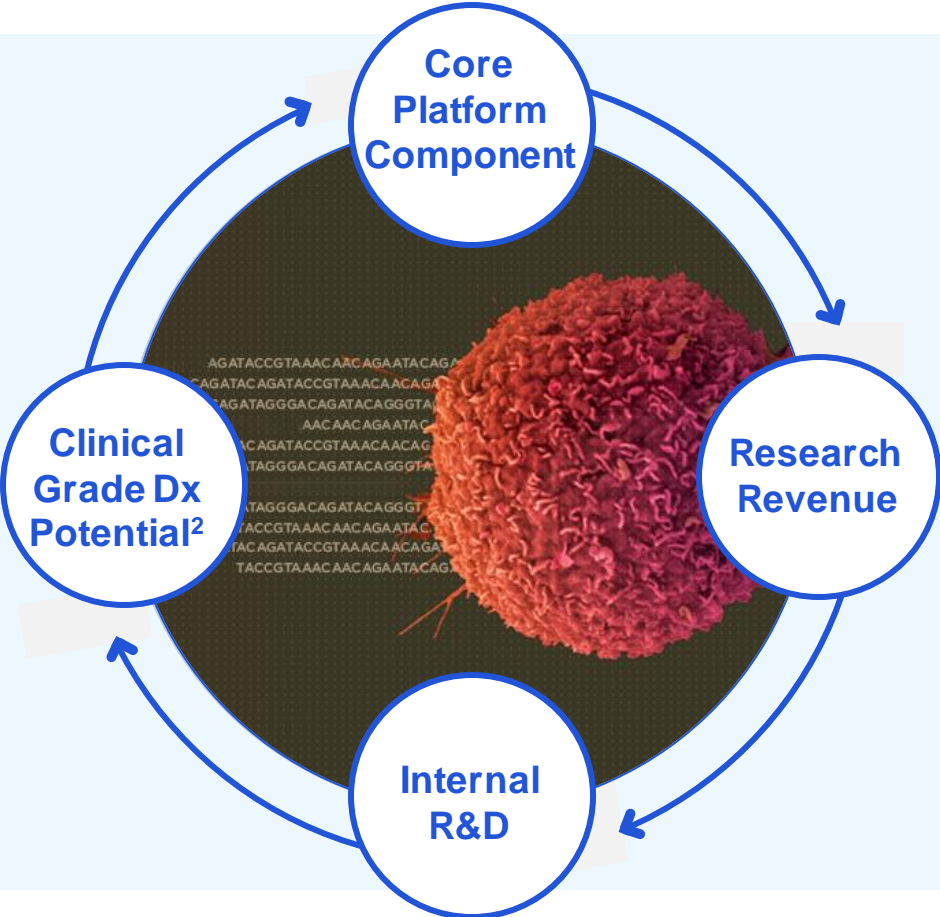
Quantifying immunology with immunoSEQ

LIFE SCIENCE RESEARCH

SCALE

PRECISION

SPEED



2,400+
RESEARCHERS¹

175+
BIOPHARMA PARTNERS¹

650+
CLINICAL TRIALS¹

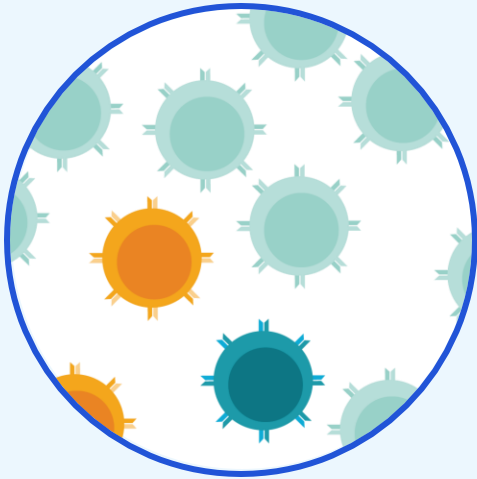
Note: immunoSEQ is for Research Use Only (RUO). Not for use in diagnostic procedures.

1 Disclosed in 10K.

2 Subject to regulatory pathway.

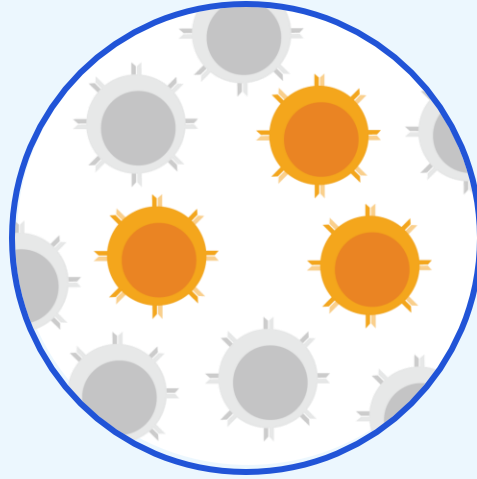
Insights from the immunoSEQ technology

REPertoire PROPERTIES



Identify highly expanded clones and diversity of the repertoire

T-CELL FRACTION



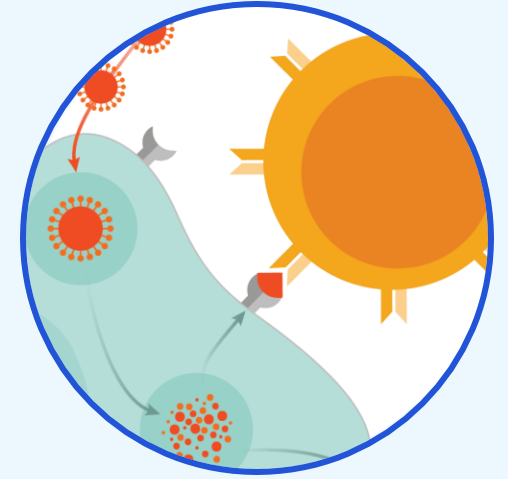
View and monitor changes in T-cell fraction over time or between samples

PUBLIC CLONES




Determine shared receptor amino acid sequences

MAPPING



Get quantitative, specific Antigen-TCR sequence-level data

For Research Use Only. Not for use in diagnostic procedures

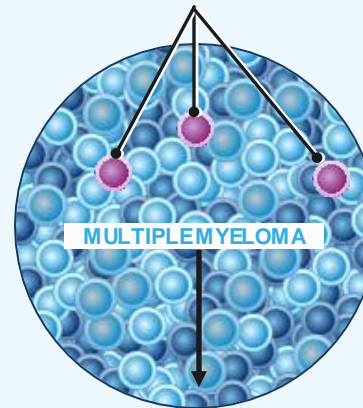


Clinical Diagnostics clonoSEQ®

Monitoring minimal residual disease (MRD) in select blood cancers

- Patients are living longer on new therapies
- Clinicians need to monitor disease burden
- Pharma needs earlier response measures
- Guidelines include MRD in multiple diseases

clonoSEQ COUNTS
REMAINING CANCEROUS CELLS



Patient-specific
clonal sequence

FDA-cleared

MM and ALL, bone marrow
CLL, bone marrow and blood

CLEP approval & LDT

All B-cell malignancies and
additional sample types

Broad Use

Used in all 31 NCCN centers
>17,000 unique patients to date

Reimbursement

~225M+ covered lives

Strong IP

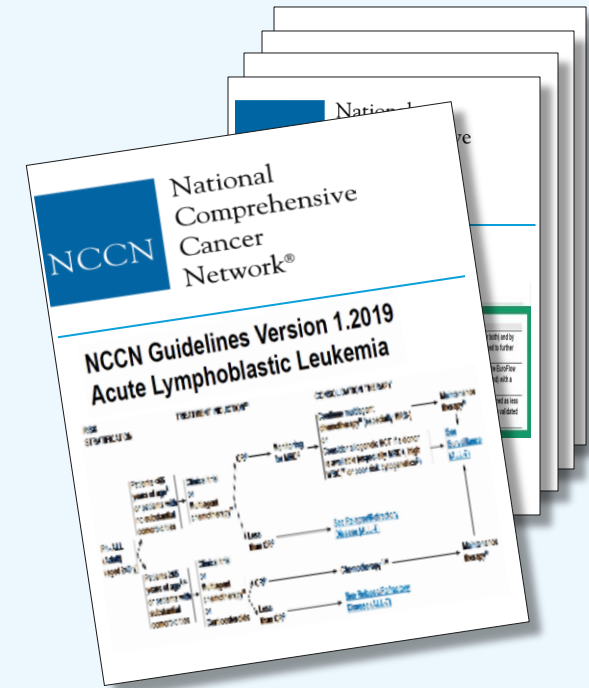
9 issued patents

Note: Statistics stated as of February 2021

1 MRD monitoring for B-cell and T-cell cancers. MRD monitoring for T cell cancers is not FDA-cleared or approved or CLEP approved and is solely part of Adaptive's CLIA-validated LDT services

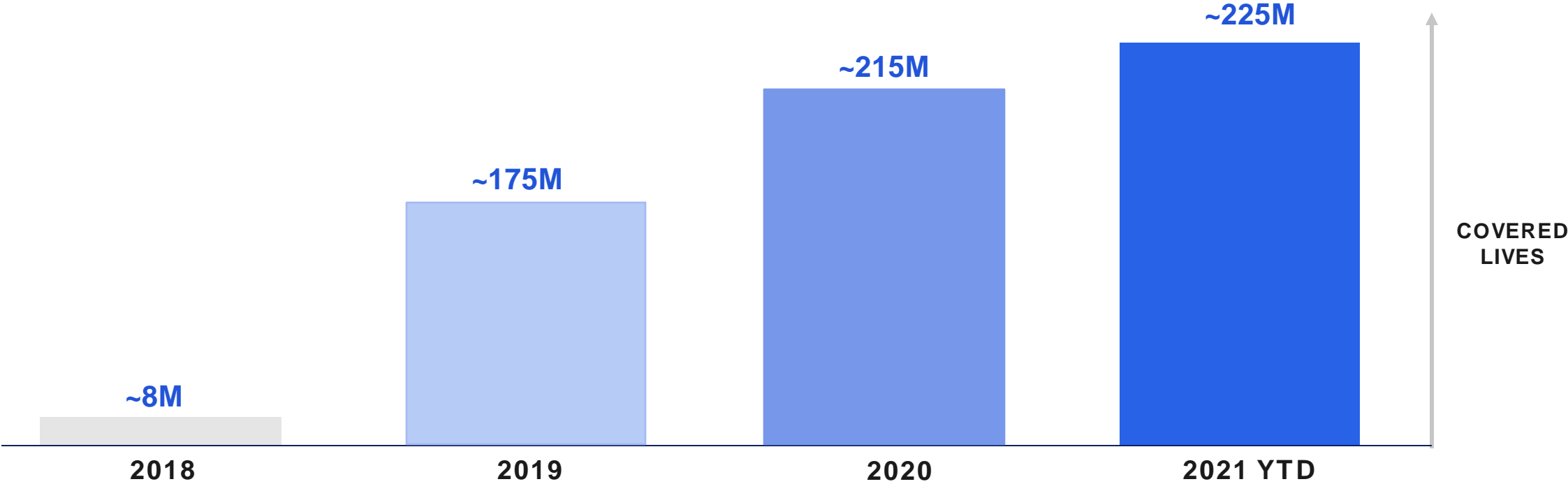
MRD offers broad clinical utility

- **Use for prognosis**
 - MRD status is the strongest predictor of outcomes
- **Assess response**
 - Post induction and consolidation, MRD guides treatment intensity
- **Delay transplant**
 - MRD negative patients may delay or avoid need for SCT
- **Discontinue maintenance**
 - Maintaining MRD negativity may guide duration of maintenance treatment



clonoSEQ is achieving notable reimbursement success

CLINICAL DIAGNOSTICS





ALL, MM



ALL, MM



MM



ALL, MM, CLL



ALL, MM

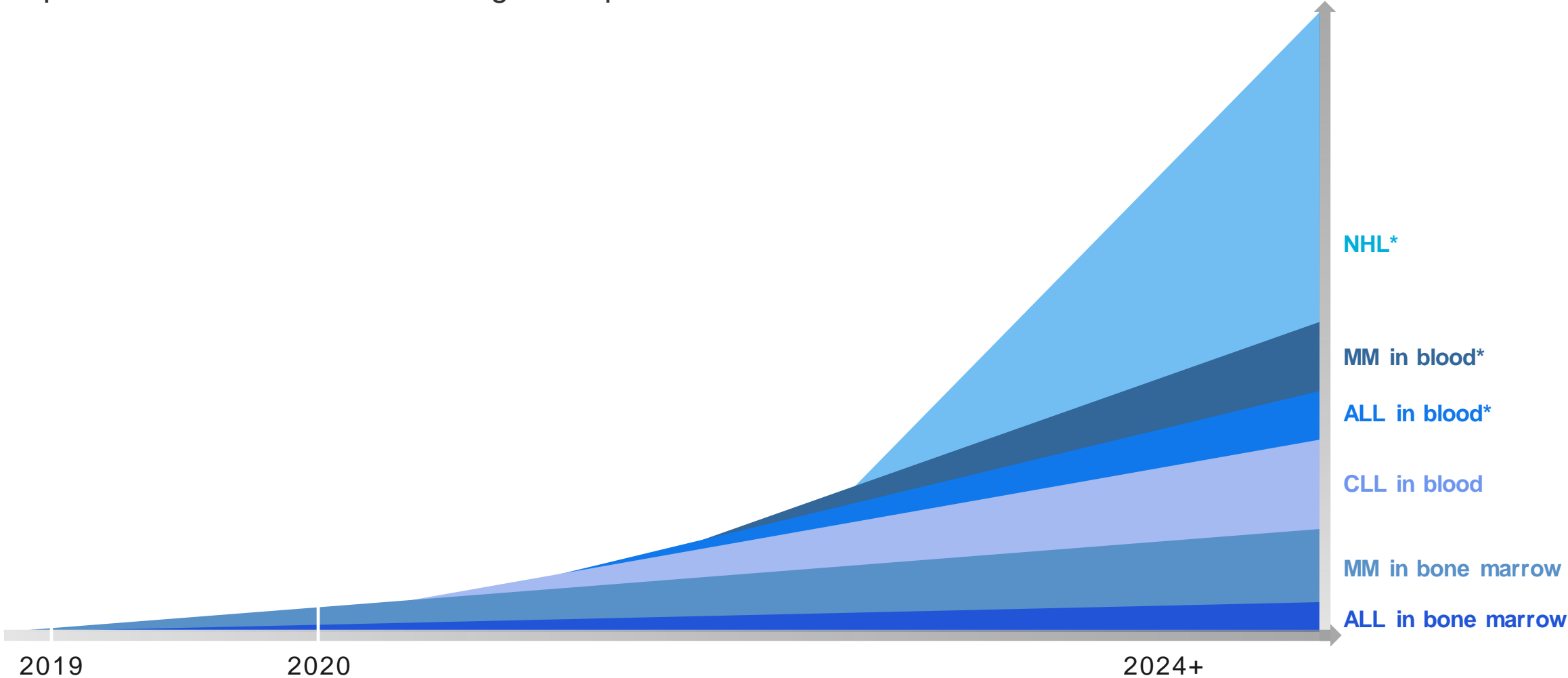


Broad coverage

clonoSEQ volumes will scale with increasing access to patients

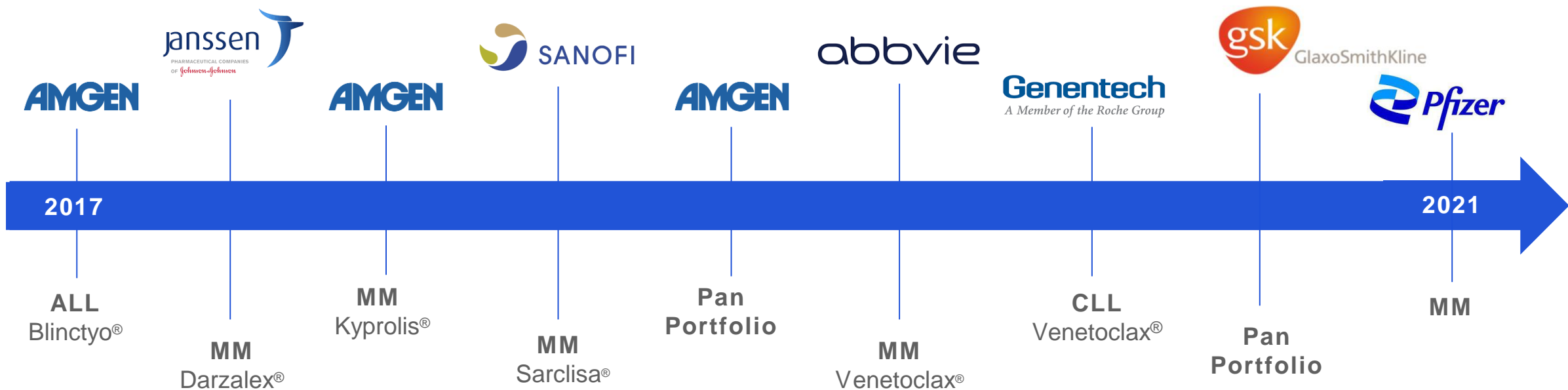
A path to access 4.6 million global patients

CLINICAL DIAGNOSTICS



clonoSEQ* is becoming a standard measure of MRD in pharma trials

CLINICAL DIAGNOSTICS



- >40 partners
- >190 trials
- >\$300M milestone payments
- Asset- or portfolio-based

*NGS MRD Assay: clonoSEQ Assay for research

The background of the slide is a solid blue color. On the left side, there is a decorative pattern of numerous thin, parallel, light blue diagonal lines that fan out from the top-left corner towards the bottom-right, creating a sense of movement and depth.

Clinical Diagnostics T-Detect™

T-Detect; T cell-based test for diagnosis of multiple diseases

Diagnostic odyssey...

- Diseases difficult to diagnose
- Some diagnoses can take 3-5 years
- Often inaccurate
- Poor or no diagnostic for many diseases

**Earlier intervention would
improve patient outcomes**

COVID

IBD

LYME

GOAL

- One simple blood test, to accurately diagnose many diseases
- Become part of primary care

3

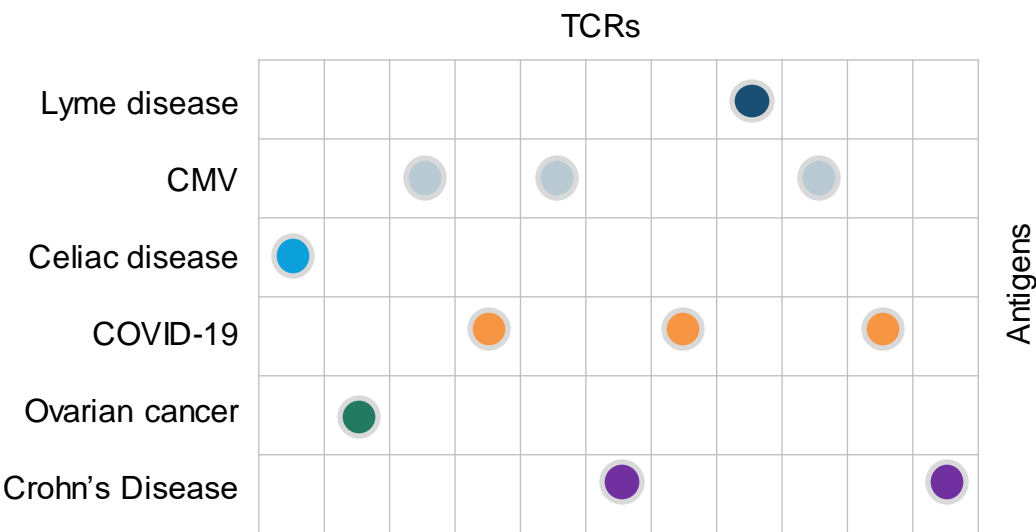
- Confirmed Signal:
 - COVID-19 (in market)
 - LYME
 - CROHN'S

Note: Statistics stated as of July 2020.
Product in development, not for clinical use.

Building the Antigen Map at the population level

MAP TCRs to Disease Antigens

- Map trillions of TCRs to millions of clinically-relevant antigens of disease



Self-Learning Diagnostic

- Run naïve blood to map receptors to antigens
- Collaborate on studies with control groups
- Leverage database of unlabeled samples
- Potential to solve “diagnostic odyssey”



Note: ~50-100M TCRs per human; ~10-50 TCRs per antigen; ~5-7 antigens that elicit disease response

Using the map at the individual patient level

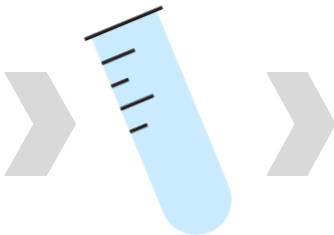
CLINICAL DIAGNOSTICS

CTATTGTACCAATCGGCTTCAACGT
SCTCCACGGCTGCTGAGGAG
GGGCCACACCGAAGTAGACT
TTGCACGTTGATGGCGGTAG
CTAACTAAACAACA
ACAGTATCAAAAGGG
ACATCCAAATCGA
AGCGCGAATCTTTTG
GATACCAATCGT
GGTCCAGCAATACA
GCTGACCGATGATT
AGAGGCGAATCTCTAGAC
CGACGTACCAATGTCAN
CERGACGAGCTATATGCTT
CGCCCGCCCGCTCGCGAT
GCGGTAGCGCAAGCAAATG
ACAATTAACCTGTACTCGTTA
TAACATCTGCAGTTAAGTCGGG
AGAATAGGSCCGCATACACAGT
TACCGCATAGACCACTGA

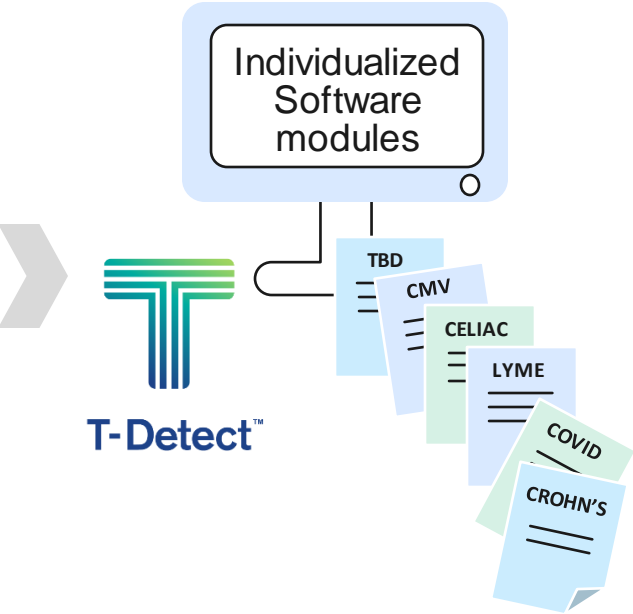
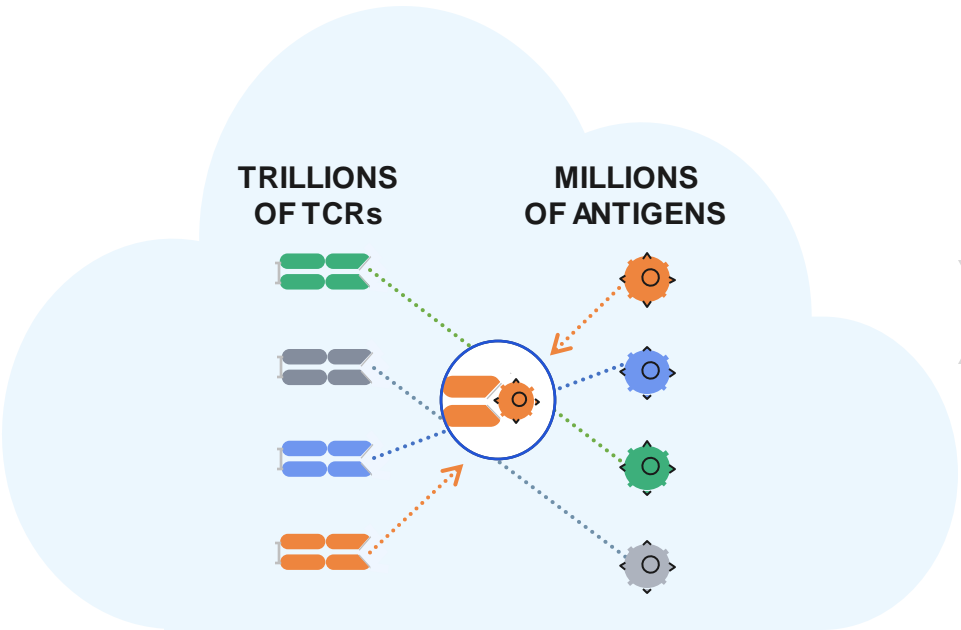
COVID

IBD

LYME



Same for
all tests



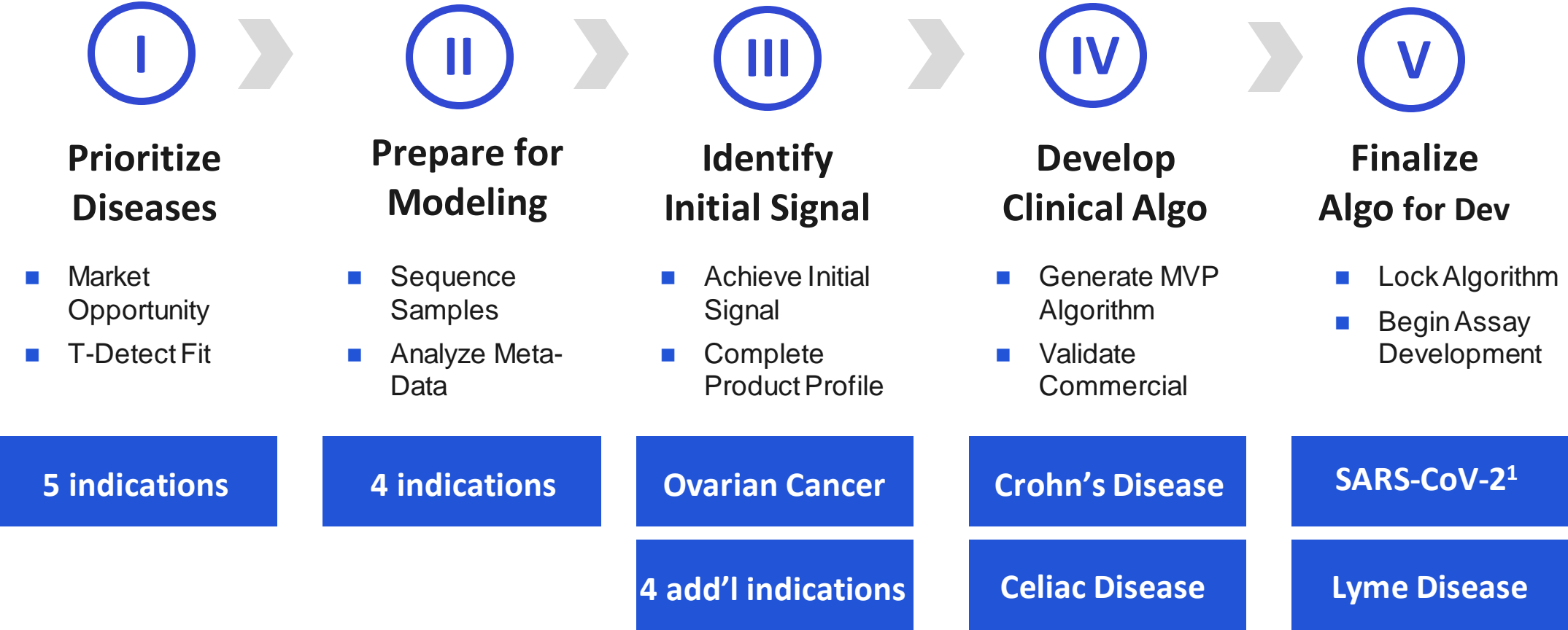
COLLECT A SMALL
AMOUNT OF BLOOD

MEASURE T-CELL RESPONSE
+
DATA MAPPING TO DISEASE ANTIGENS

DELIVER
TEST RESULT

T-Detect is only clinically available under emergency use authorization for COVID, all other disease areas are products in development and not for clinical use

Disease selection & research stages through R&D pipeline



¹ 1 EUA granted. In market

T-Detect Franchise, COVID sets the stage for future indications

T-Detect COVID available

- Granted EUA by FDA to confirm SARS-CoV-2 past infection
- Available through portal: virtual provider to authorize order
- Blood draw offering through Labcorp or phlebotomy
- Opt-in for ongoing research to understand immunity



Strategic value for franchise

- **R&D acceleration**
 - FDA authorized 1st T-cell test
 - Validation of T-cell based assay
 - Clinical study execution
 - New models & techniques to utilize
- **Commercial development**
 - Built brand to scale to additional indications
 - Awareness for Adaptive & T-Detect
 - Built base commercial infrastructure

The background is a solid blue color. On the left side, there is a pattern of light blue diagonal lines and dots, creating a sense of movement and depth. The lines and dots are arranged in a way that suggests a molecular or network structure, fitting the theme of drug discovery.

Drug Discovery

Leveraging the immune system to treat disease

- Cell therapies showing great efficacy
 - Limited to surface markers only
- T-cell receptors are cancer specific
- Our platform generates highly potent TCRs against cancer antigens



Partnership with Genentech

- Characterize TCRs against cancer antigens for cellular therapy
 - Shared Products
 - Private Products
- Ability to pursue partnerships outside of oncology

\$300M

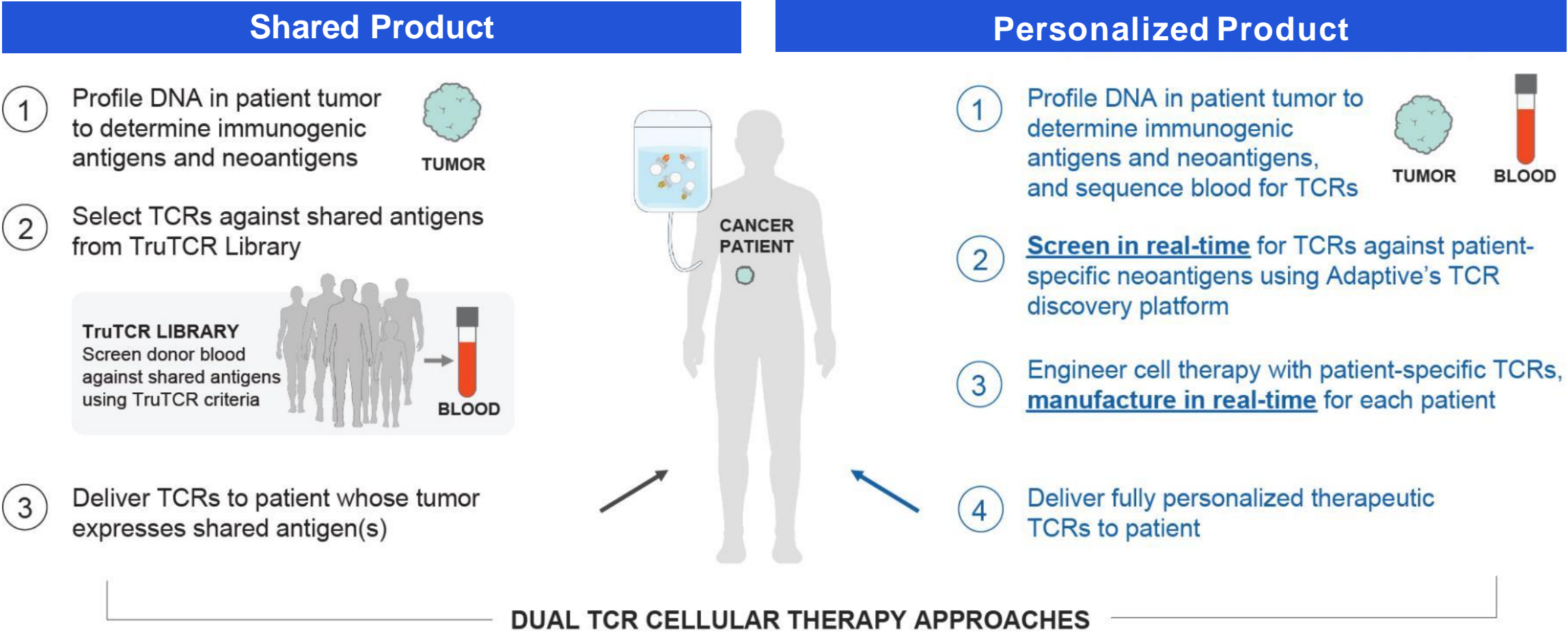
Upfront payment

\$1.8B

In milestone payments

Royalties in mid-single digit to upper-teen range

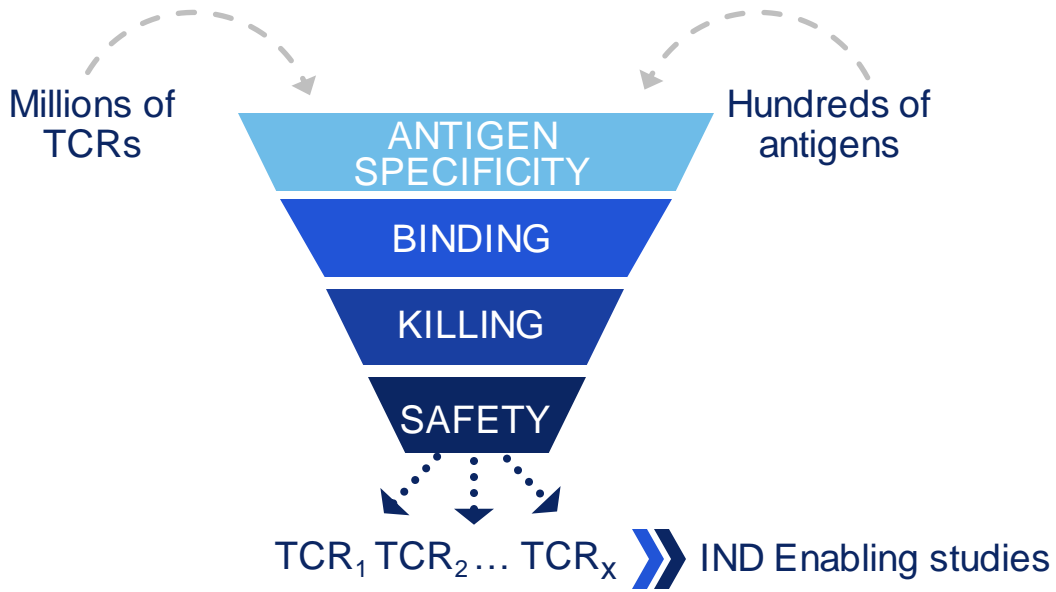
Developing novel neoantigen directed T-cell therapies



Identifying optimal TCR candidates in two product categories

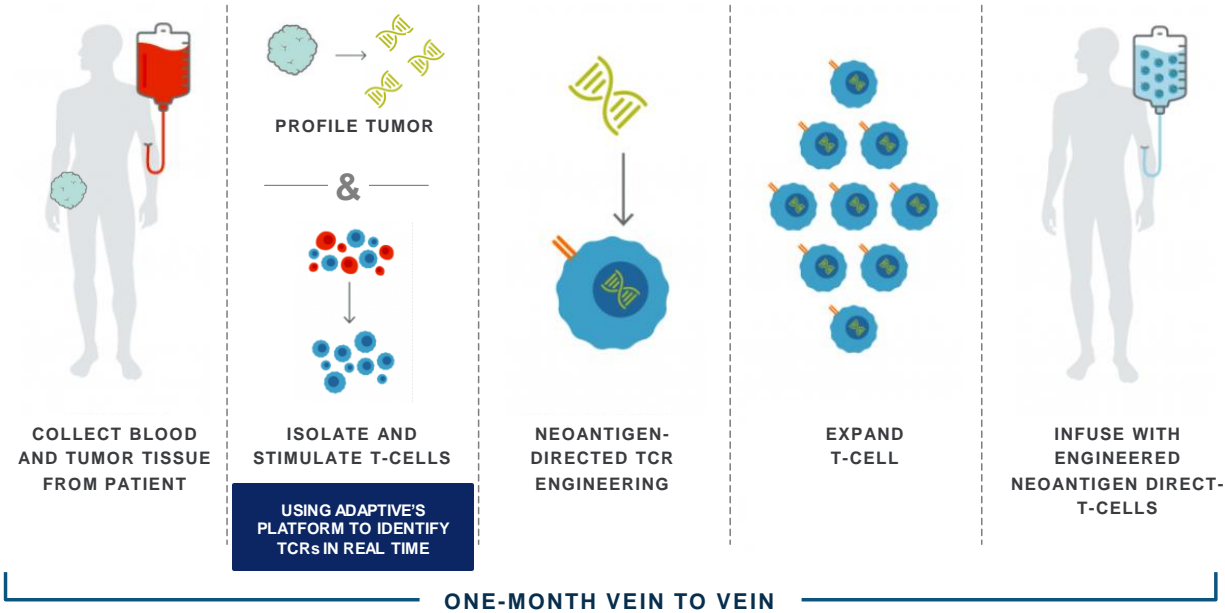
DRUG DISCOVERY

Shared Product



3,000 unique, naturally occurring TCRs ~600 clinically relevant targets

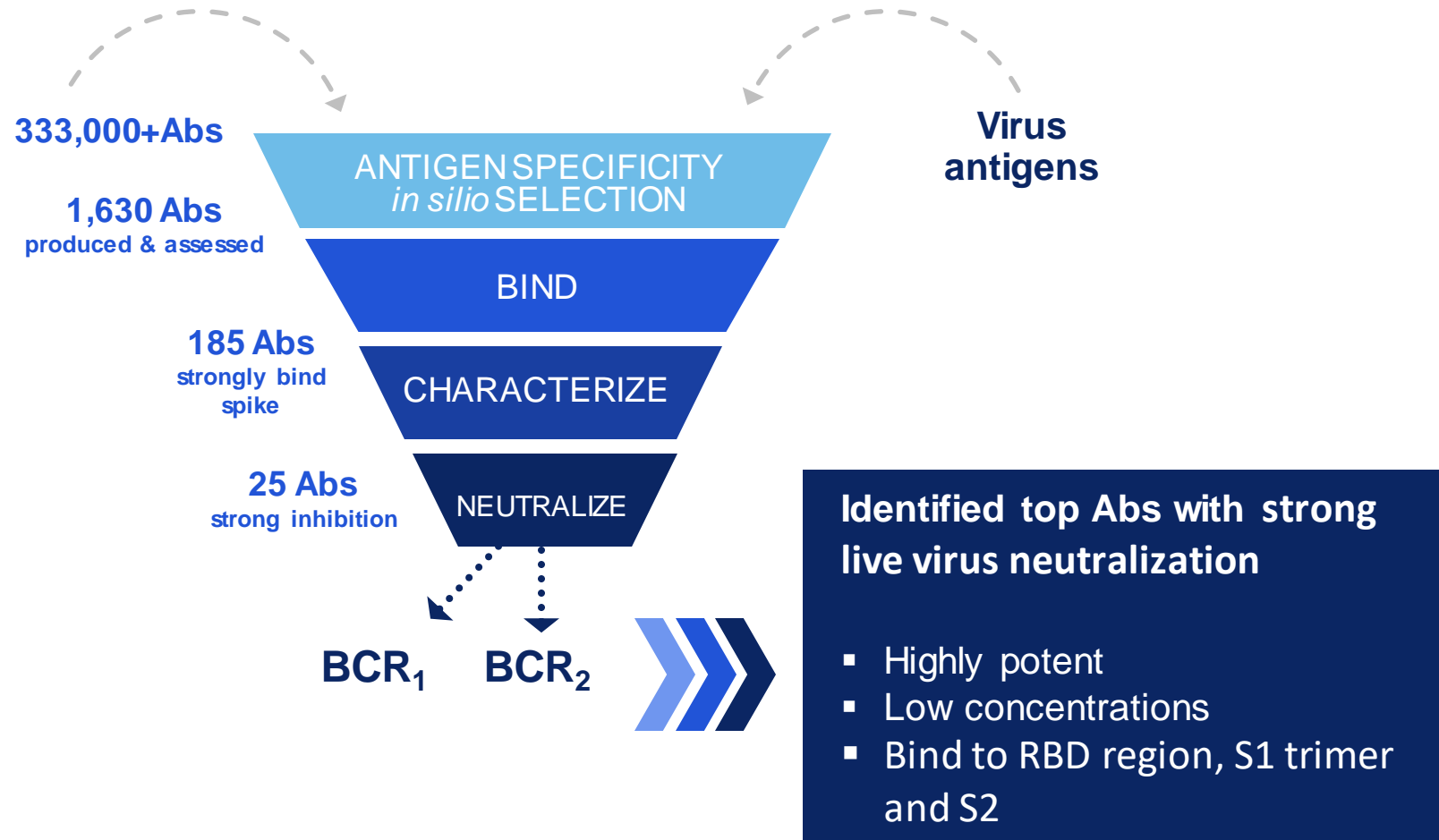
Personalized Product



Patient-specific approach to treating cancer patients in the future

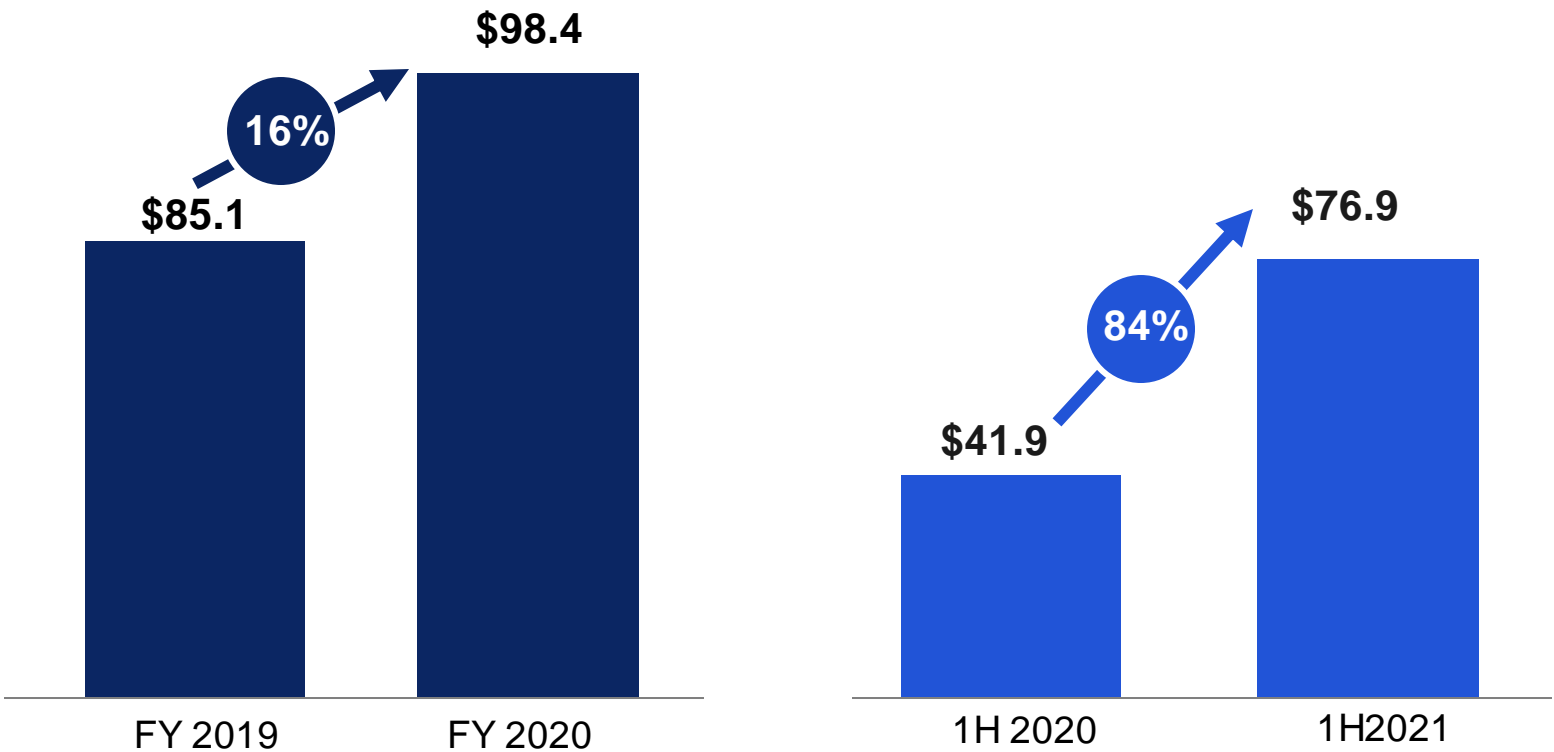
TruAB discovery, identifying best-in-class SARS-CoV-2 neutralizing antibodies

COVID-19 PATIENTS: 300+ RECOVERED PLUS 35+ SYMPTOMATIC / ACUTE INFECTION



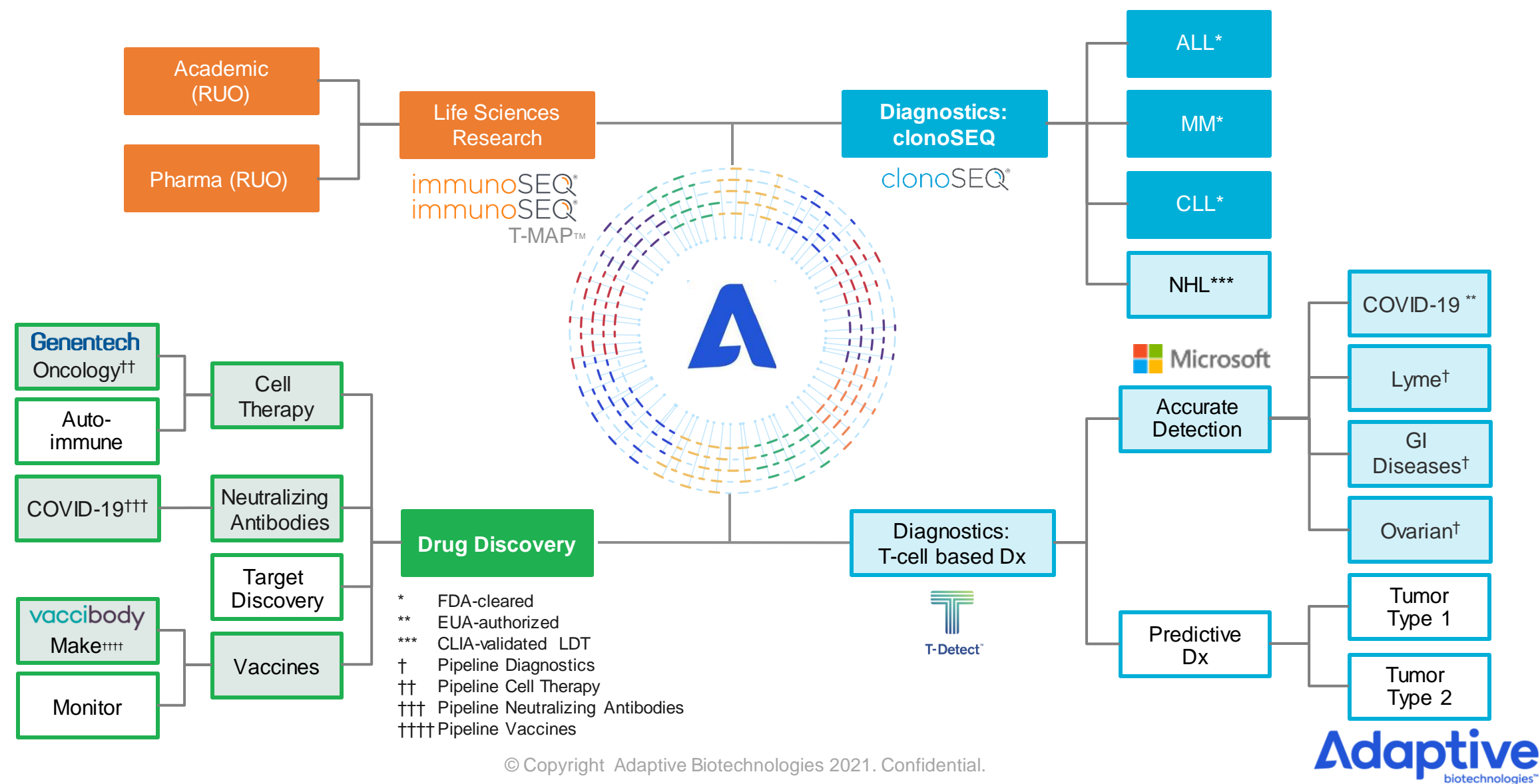
Financial highlights

Revenue (in millions)




Strong balance sheet with ~\$690 million in ending cash, cash equivalents and marketable securities as of 06/30/2021

Multiple opportunities for growth



Clinical portfolio and pipeline

Diagnostic Product Plan	Signal Discovery	Clinical Validation	FDA Submission	FDA Clearance
Monitor MRD: clonoSEQ®	Multiple Myeloma (bone marrow)			✓
	Acute Lymphoblastic Leukemia (bone marrow)			✓
	Chronic Lymphocytic Leukemia (blood, bone marrow)			✓
	Non-Hodgkin's Lymphoma (Subtypes) ¹			
Accurate Detection:  T-Detect™	COVID-19 ²			(EUA)
	Lyme Disease			
	GI Diseases			
	Ovarian cancer			
Drug Discovery Product Plan	Early Development	IND Submission	Clinical Development	
TCR-Based Cell Therapies ³	Shared			
	Personalized			
Neutralizing Antibodies ⁴	COVID-19			
Vaccines ⁵	COVID-19			

Pipeline Product Disclaimers

1. clonoSEQ NHL subtypes: available to order as a CLIA-validated laboratory developed test (LDT) service. This use has not been cleared or approved by the FDA.
2. T-Detect COVID: has received Emergency Use Authorization and is not FDA cleared or approved.
3. TCR-Based Cell Therapies: product candidates in development as part of our worldwide collaboration and license agreement with Genentech. The product candidates refer to the lead clinical product candidates selected from our library of TCRs that target cancer antigens present in many cancer patients. Genentech will determine the timing of discussions with, and submissions to the FDA.
4. Neutralizing Antibodies: Product candidates in development.
5. Vaccines: Product candidates in development