



Second Quarter 2026

Earnings Conference Call



Safe Harbor

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In addition, non-GAAP financial measures are included in this presentation. Please see tables in appendix for reconciliation to the most directly comparable GAAP measures.

Q2 highlights: strong execution driving growth and strategic value

MRD results

Continued strong execution driving growth and probability

Revenue	Clinical tests	Seq.GM ²
+49% ¹	+43%	71%
Y/Y	Y/Y	+9 bps Y/Y

Strong pharma sequencing revenue

Adj. EBITDA margin of 14%

Strategic plan

Announced plan to separate MRD and IM businesses

Unlocks the full potential of both businesses

Identify path for separation by end of year

Morgan Stanley engaged as advisor

Strong balance sheet

Successfully executed convertible financing

~\$357M

Cash³ on hand

Enables execution of separation plan

Supports opportunistic investment in MRD

FY 2026 MRD revenue guidance increased driven by clinical volumes and pharma

¹ Excluding MRD regulatory milestone revenue. 33% Y/Y revenue growth including \$5.5M in milestones in Q2 2025.
² Sequencing (seq.) GM refers to gross margin excluding MRD regulatory milestones.
³ Cash, cash equivalents and marketable securities as of 6/30/2026. Excludes Digital Biotechnologies, Inc.'s cash and cash equivalents.



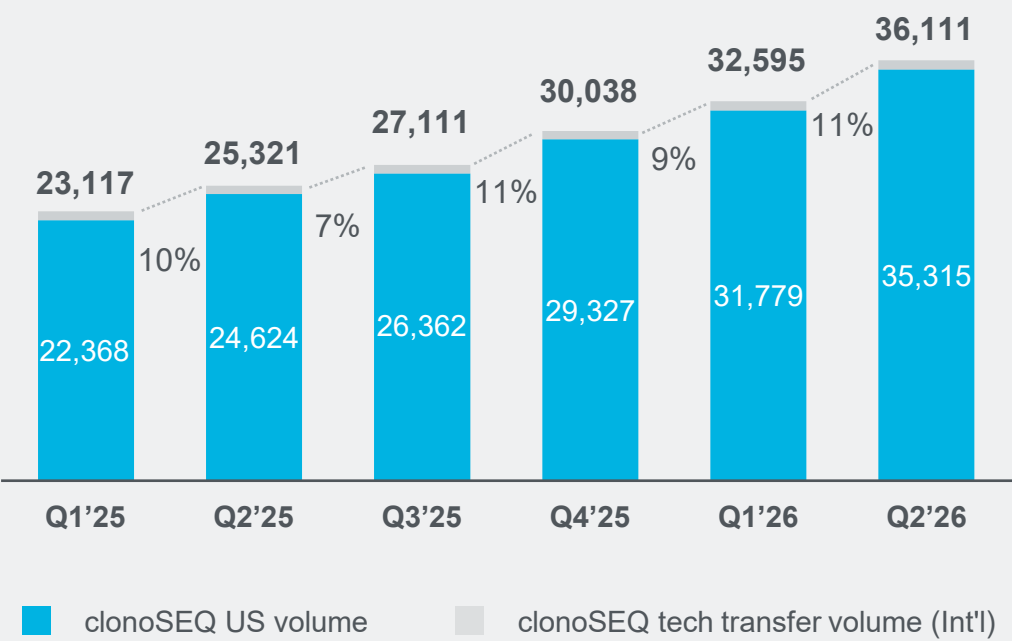
Adaptive
biotechnologies™

MRD

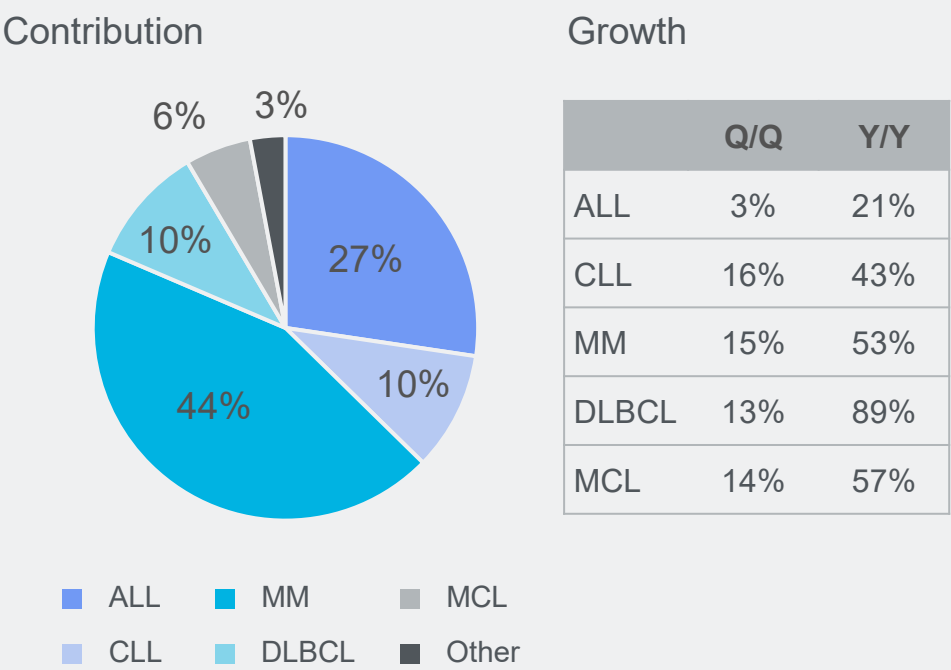
Clinical testing: strong volume growth across indications

Clinical testing revenue increased 53% Y/Y (volume +43%; ASP +7% Y/Y @\$1,382)

ClonoSEQ test volumes

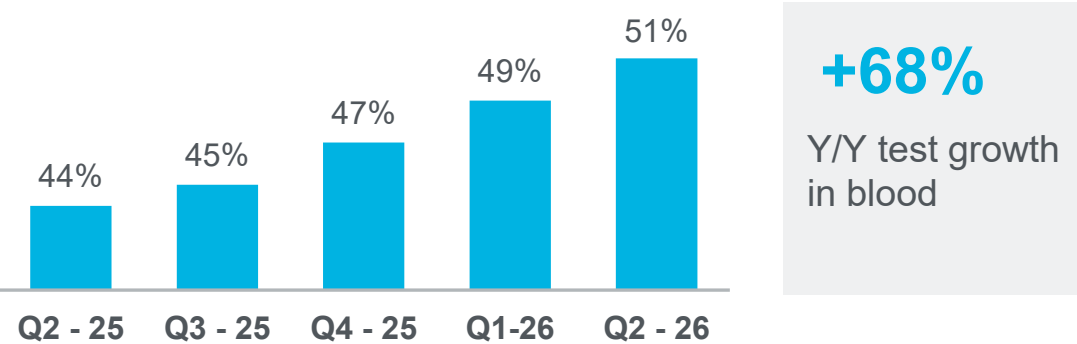


Q2'26 performance per indication

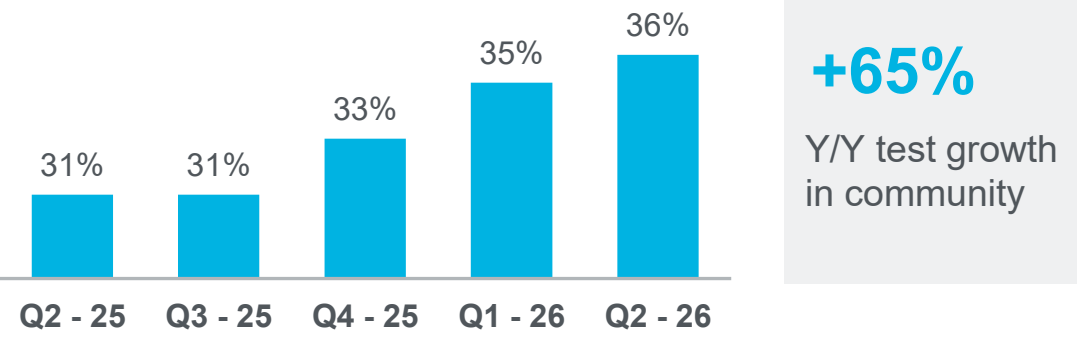


Clinical testing: growth trajectory of key drivers continues

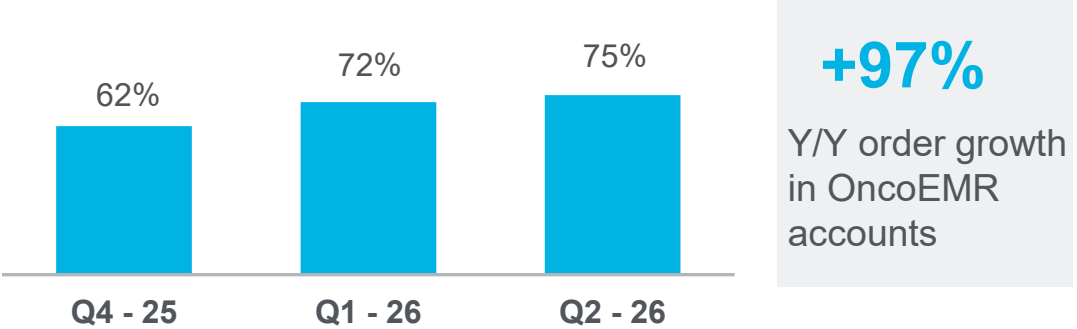
Blood-based testing contribution



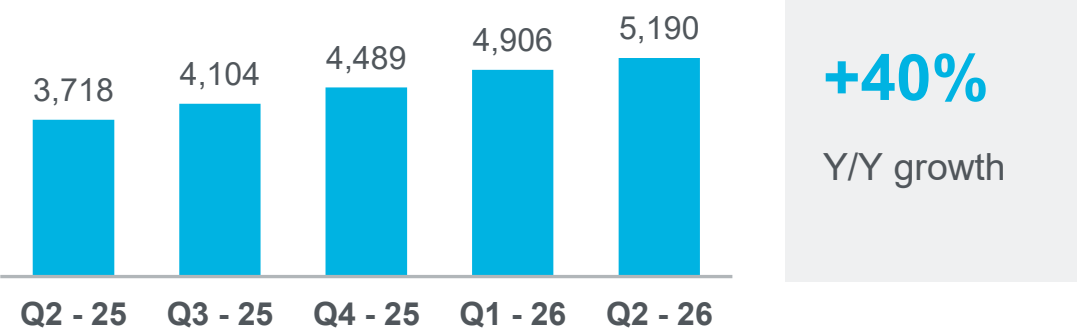
Community tests contribution



Serial monitoring (OncoEMR) orders due fulfilled



Ordering HCPs

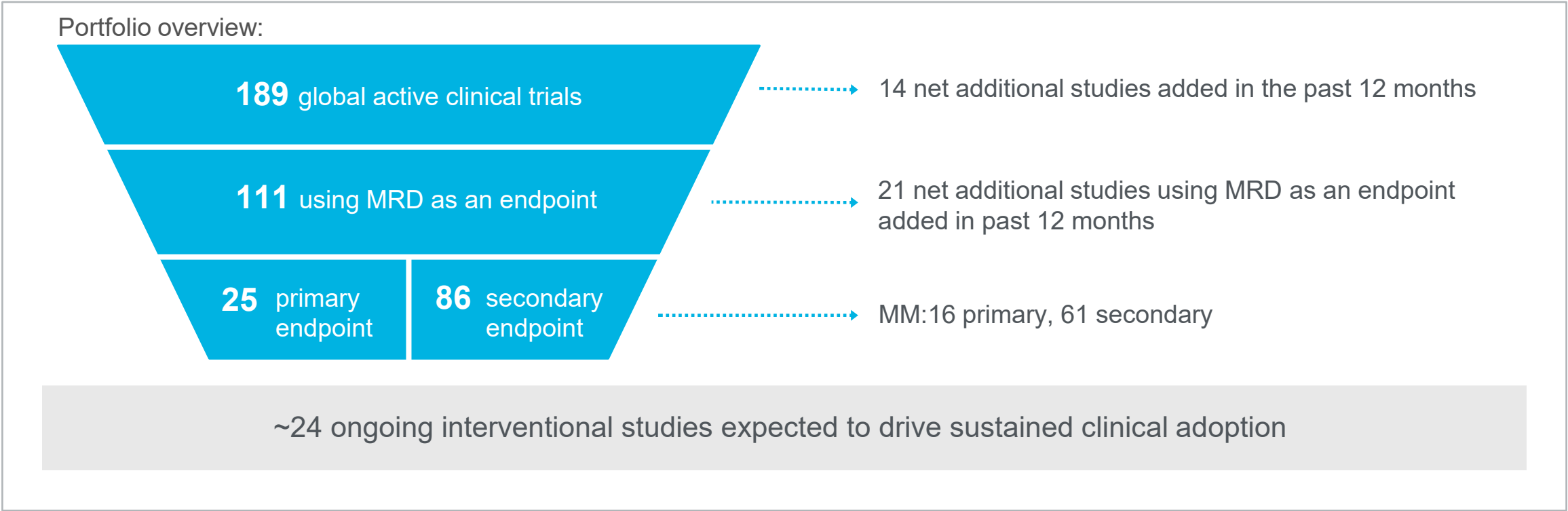


MRD pharma: strong growth with healthy backlog

Q2'26 revenue growth of 38% Y/Y excluding milestones (including milestones: -6% Y/Y)

- Healthy backlog of ~\$245M (+12% Y/Y) → 60% from MM, 22% from CLL, 10% from ALL

Business focus: continue increasing regulated/interventional studies across indications



2026 MRD key goals progress

Goals set at beginning of 2026



Progress to annual goals

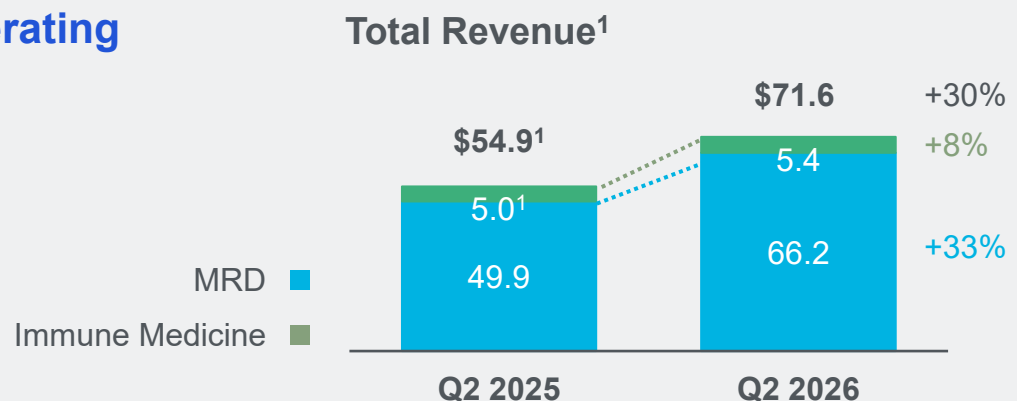
■ clonoSEQ test volumes: >30% growth '26/'25 ▪ Increase testing in blood: >50% ▪ Community presence: >35% ▪ EMR integrations: integrate ~40 add'l accounts ▪ Data generation: in all indications	✓ 38%-40% growth '26/'25 ✓ At 51% in Q2'26 ✓ At 36% in Q2'26 ▪ On track (16 EPIC, 15 OncoEMR added YTD) ▪ On track for ASH
■ Clinical ASP (US): avg of ~\$1,400/test for FY 2026	■ On track for ~\$1,400/test for FY 2026
■ Pharma: increase regulatory endpoint studies	✓ 15 new regulatory endpoint studies YTD
■ Margins: expand seq. GM >70%; expand adj. EBITDA	■ On track; seq. GM of 70% in Q1'26; 71% in Q2'26

Immune Medicine (IM)
Separation from ADPT

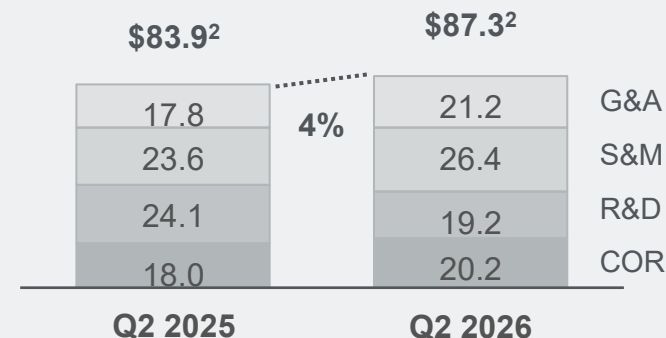
Rationale and Progress

Q2 2026 financial highlights

Revenue and Operating Expenses (\$M)



Total OPEX



Segment Performance (\$M)

	MRD		IM		Total Company ⁴	
	Q2'26	Y/Y	Q2'26	Y/Y ¹	Q2'26	Y/Y ¹
Revenue	66.2	33%	5.4	8%	71.6	30%
OPEX	65.8	15%	15.4	-25%	87.3	4%
Adj. EBITDA³	9.1	377%	(6.3)	35%	(0.7)	93%

¹ Excludes \$3.9M of non-cash revenue from the Genentech Agreement in both Q2 2025 Revenue and Q2 2025 Adj. EBITDA

² Includes \$0.4M in amortization of intangible assets

³ Adj. EBITDA is a non-GAAP financial measure. Q2 2025 Adj. EBITDA: MRD \$1.9M; IM -\$9.7M¹; Total Company -\$11.1M¹

⁴ Total company includes corporate unallocated expenses

All figures are rounded

FY 2026 updated guidance

- **FY 2026 revenue guidance:**

- MRD revenue between \$268M and \$278M (vs previous guidance between \$260M and \$270M)
- MRD milestones of \$9M (all recognized in Q1'26)

- **FY 2026 operating expenses guidance:**

- OPEX between \$350M and \$355M (vs previous guidance between \$350M and \$360M)

On track to achieve positive adjusted EBITDA and positive FCF for whole company by end of 2026

Appendix: Reconciliations between Adjusted EBITDA and net loss attributable to Adaptive Biotechnologies Corporation & Segment Information

The following sets forth a reconciliation between our Adjusted EBITDA and net loss attributable to Adaptive Biotechnologies Corporation, the most directly comparable GAAP financial measure, for each of the periods presented (in thousands):

	Three Months Ended June 30,		Six Months Ended June 30,	
	2026	2025	2026	2025
Net loss attributable to Adaptive Biotechnologies Corporation	\$ (39,788)	\$ (25,614)	\$ (59,821)	\$ (55,466)
Interest and other income, net	(2,256)	(2,391)	(4,336)	(5,070)
Interest expense	2,694	2,948	5,583	5,853
Depreciation and amortization expense	3,695	4,502	7,532	9,233
Impairment of long-lived assets	—	—	347	—
Restructuring expense	77	—	720	—
Share-based compensation expense	11,119	13,359	23,047	25,506
Loss on revenue interest liability extinguishment	23,733	—	23,733	—
Adjusted EBITDA	<u>\$ (726)</u>	<u>\$ (7,196)</u>	<u>\$ (3,195)</u>	<u>\$ (19,944)</u>

Appendix: Reconciliations between Adjusted EBITDA and net loss attributable to Adaptive Biotechnologies Corporation & Segment Information

The following sets forth segment information for each of the periods presented (in thousands):

	Three Months Ended June 30,		Six Months Ended June 30,	
	2026	2025	2026	2025
MRD:				
Revenue	\$ 66,168	\$ 49,938	\$ 133,261	\$ 93,659
Adjusted EBITDA	9,116	1,912	21,254	(2,199)
Reconciliation of Net Income (Loss) to Adjusted EBITDA:				
Net income (loss)	\$ 382	\$ (7,180)	\$ 3,744	\$ (19,418)
Depreciation and amortization expense	2,409	2,455	4,790	5,118
Impairment of long-lived assets	—	—	—	—
Restructuring expense	77	—	325	—
Share-based compensation expense	6,248	6,637	12,395	12,101
Adjusted EBITDA	<u>\$ 9,116</u>	<u>\$ 1,912</u>	<u>\$ 21,254</u>	<u>\$ (2,199)</u>
Immune Medicine⁽¹⁾:				
Revenue	\$ 5,385	\$ 8,941	\$ 9,166	\$ 17,663
Adjusted EBITDA	(6,269)	(5,721)	(16,629)	(10,827)
Reconciliation of Net Loss to Adjusted EBITDA:				
Net loss	\$ (10,055)	\$ (11,770)	\$ (25,984)	\$ (22,689)
Depreciation and amortization expense	826	1,585	1,831	3,208
Impairment of long-lived assets	—	—	347	—
Restructuring expense	—	—	395	—
Share-based compensation expense	2,960	4,464	6,782	8,654
Adjusted EBITDA	<u>\$ (6,269)</u>	<u>\$ (5,721)</u>	<u>\$ (16,629)</u>	<u>\$ (10,827)</u>

⁽¹⁾ Expenses related to Digital Biotechnologies, Inc. are no longer included in the Immune Medicine segment.